DS SOLIDWORKS

This form is designed to supplement your online application. Your responses will be used in the overall evaluation of your application and the review process. Please note the submission instructions at the end of the document.

- All fields are mandatory.
- Your responses should be clear and concise (limited to 400 words)

Organization Name:

Name:

Title:

Email:

Validation of Incorporation

To confirm your company's legal incorporation and authorization to operate, please provide at least one official incorporation or identification number from the list below.

From the list below of acceptable* identifiers, please select one and enter the corresponding information:

☐ Standard ID Qualifier   ☐ Global Location Number (GLN)

☐ CST / TIN Number   ☐ Tax Identification Number (TIN)

☐ Company Identification Number (CIN)   ☐ W2 Identification Number

☐ DUNS Number

***NOTE**: It is acceptable to provide official tax exemption documentation in place of an incorporation number. The tax exemption paperwork must clearly identify the organization's legal name and status as recognized by the relevant government authority. If this applies to you, please submit your paperwork along with your completed questionnaire by emailing it to SOLIDWORKS.PartnerProgram@3ds.com.

Product Name:

1. Overview and Value Proposition

1.1 Describe the value proposition of your solution. How will it benefit the SOLIDWORKS user? What business issues will be addressed? How will the user realize a return on their investment?

1.2 How will Dassault Systèmes SOLIDWORKS benefit from a partnership with your organization?

1.3 How do you plan to engage and contribute to the SOLIDWORKS user community?

1.4 Is your proposed solution integrated with any other design software?

1.5 Are you planning to integrate with other design software packages in the future? If yes, which one(s)?

DS DASSAULT SYSTEMES

2. Strategic Advantages

2.1 List the competitive offerings to your proposed solution. How is this solution unique in comparison to those competitive offerings? Make sure to include any offerings from Dassault Systèmes' brands that you may consider competitive to your solution.

2.2 List and briefly describe your relationship(s) with any other Dassault Systèmes' brands that you are engaged with or have an alliance with, e.g., DELMIA, SIMULIA, CATIA.

3. Go-To-Market Strategy

3.1 Describe your current or prospective plans to bring this solution to market.

3.2 Do you have a sales channel in place for this solution? If so, describe the sales channel.

3.3 Share the planned pricing model for this solution.

3.4 What is your long-term (3-5 years) strategy for your organization and product?

3.5 As part of the application review, the applicant's current marketing presence will be evaluated. Applicants should demonstrate an established online marketing presence. Insufficient presence may delay or impact program acceptance.

Please provide the following information:

1. Company Website URL

2. Proposed Solution's Page URL (if available)

3. Additional Online Presence (if available)

Please provide links to any other relevant marketing content where your proposed solution is visible (e.g., LinkedIn, YouTube)

4. Marketing Materials, Other (if available)

Please provide links to brochures, product videos, or other promotional collateral.

4. Intended Integration

4.1 The SOLIDWORKS Solution Partner Program is intended for organizations planning to leverage the SOLIDWORKS API or the Document Manager API (DocMgr). How do you plan to realize an integration with SOLIDWORKS software? (i.e., Add-in to SOLIDWORKS, Direct File Read/Write, Neutral File Exchange, Standalone Application leveraging SOLIDWORKS API).

4.2 Provide an overview of the various workflow sequences and results between your product and the SOLIDWORKS product it interfaces with. Include the steps that use the standard SOLIDWORKS products (i.e., PDM, SIMULATION, etc.). Be sure to include before, after, or in-between steps when using the solution to give an overall positioning of how it fits in with the complete process.

4.3 To help us understand your customers' current workflows and your forward-looking development strategy, please indicate the SOLIDWORKS and/or 3DEXPERIENCE environments that your customers currently use and the environments in which you currently develop and validate your integration, or plan to do so going forward. For more information on licensing and deployment options, please see: https://www.solidworks.com/product/solidworks-design.

(Please select all that apply.)

☐ SOLIDWORKS Design Device License (Machine-locked, accessible by any user on a single device with a serial number, locally-managed install or network-deployment, formerly known as "SOLIDWORKS 3D CAD", a.k.a "Desktop")

☐ SOLIDWORKS Design Single-User License (Single-user, a cloud-based, named user license accessible on multiple devices, immediate connection to cloud capabilities, formerly known as "3DEXPERIENCE SOLIDWORKS")

☐ SOLIDWORKS xDesign (xDesign is a cloud-native software that runs in an internet browser and is always up-to-date with no need for manual updates; involves a separate partnership; for more information, see: https://www.3ds.com/partners/programs/complementary-software.

☐ Not sure/still evaluating

4.4 Accepted applicants to the SOLIDWORKS Solution Partner Program receive four (4) licenses of SOLIDWORKS 3D CAD software. If you require additional software from the SOLIDWORKS desktop portfolio for your current development efforts, please specify which products are needed. Requests for software beyond SOLIDWORKS 3D CAD may require additional justification.

Please check all that apply:

☐ DraftSight   ☐ SOLIDWORKS Flow Simulation   ☐ SOLIDWORKS Plastics
☐ SOLIDWORKS CAM   ☐ SOLIDWORKS Inspection   ☐ SOLIDWORKS Simulation
☐ SOLIDWORKS Composer   ☐ SOLIDWORKS MBD   ☐ SOLIDWORKS Visualize
☐ SOLIDWORKS Electrical   ☐ SOLIDWORKS PDM   ☐ Other _____

5. AI Technology and Data Use

To help us better understand your solution and its underlying technologies, please indicate whether your product or service incorporates any form of Artificial Intelligence (AI).

Does your proposed solution leverage AI technology (e.g., machine learning, natural language processing, computer vision, generative AI, or similar)?

☐ Yes

☐ No

If you answered "Yes," please provide a brief description of how AI is utilized within your proposed solution by answering the following questions:

1. Identify the AI Technologies Used
   Specify which types of AI your solution relies on (e.g., large language models, vision-based AI, agentic systems, chat-based AI, generative AI, etc.).

2. Explain How the Models Are Trained
   Describe your training process. Indicate whether customer data is used and, if so, specify which SOLIDWORKS CAD data or user data is included in training or accessed during model operation.

3. Provide Customer Data Usage Clause
   If customer data is used for training, include the relevant section of your user agreement that explains how customer data is handled.

4. Clarify Model Uniqueness
   State whether the trained model is tailored individually for each customer or shared across all customers.

5. Specify the Learning Approach
   Identify the type of learning model implemented (e.g., supervised, unsupervised, reinforcement learning).

6. Submit

6.1 Email the completed SOLIDWORKS Solution Partner Program Application Questionnaire to SOLIDWORKS.PartnerProgram@3ds.com. The email subject must include Application Questionnaire + [your Organization Name].

The SOLIDWORKS Solution Partner Program would like to thank you for taking the time to complete this questionnaire.